EUROPEAN AIR LAW ASSOCIATION (EALA)
4th Aircraft Finance Legal Seminar

EALA is pleased to invite you to attend its 4th aircraft finance legal seminar, to be held at Hotel Skt. Petri, Copenhagen.

EALA's mission
Since 2006, EALA has arranged aircraft finance seminars in Copenhagen focusing on important legal issues for the aviation finance industry. Over those years EALA has gained international recognition and respect as a leading forum for the discussion of topical developments regarding aviation law, especially from a European perspective. The mission of EALA is to:

• serve as the leading and essential association addressing the development of air law in Europe;
• ensure dissemination of information about, and the study of, air law in Europe;
• be a forum for the exchange of views and provide an opportunity for those interested in European air law to meet each other; and
• engage in or promote any other activity which EALA’s committee decides is in furtherance of EALA’s principal objectives.

This year, the morning session will deal with the highly practical, complex and often quite cost heavy process of returning an aircraft to its lessor where the panel covers the following delivery to the next operator as well.

The first panel is followed by a discussion on alternative sources of financing which will focus on the German aircraft covered bond, a newly developed re-finance source, and on the revisiting of the EETC (enhanced equipment trust certificate securitisation).

After lunch, a mock case will be conducted on the – unfortunately – quite topical subject ‘the distressed airline’ and will mainly focus on the interested parties’ take on how to handle the issues related to a distressed airline with focus on the legal issues and problems arising therefrom, particularly in the light of insolvency proceedings whether threatening or actual.

We are again fortunate enough to have John Cruse giving his update on the aviation insurance market and the last subject on the seminar agenda is Gavin Hill’s recurring panel on ‘what is hot’ in aviation finance and leasing.

EALA invites all aviation lawyers, airlines, lessors, financiers, insurance providers and other industry representatives to attend.

You are cordially invited to attend the conference drinks reception and dinner on Thursday evening, 21st February 2013.

Please book at your earliest convenience for this interesting event under the auspices of EALA.

PROGRAMME

THURSDAY 21ST FEBRUARY 2013
DELEGATES DINNER
19.00 – 23.00 Cocktail reception and dinner
The dining room of Gorrissen Federspiel, H.C. Andersens Boulevard 12, Copenhagen V
FRIDAY 22ND FEBRUARY 2013
CONFERENCE

08:45 – 09:15  Registration: Hotel Skt. Petri, Krystalgade 22, Copenhagen

09:15 – 09:30  Welcome: Pablo Mendes de Leon, president of EALA, professor of air and space law, University of Leiden, Leiden and Morten L. Jakobsen, partner, Gorrissen Federspiel, Copenhagen

09:30 – 11:00  Topic: Managing the aircraft return and next delivery
Moderator: Thomas Zimmer, partner, Holland & Knight, San Francisco
Panellists: William Browne, vice president legal, BBAM Aviation Services, Dublin
Serge Sergiou, partner, SNR Denton, London
Robert Ricketts, partner, Clark Ricketts, London

11:00 – 11:30  Refreshments – coffee/tea break

11:30 – 12:30  Topic: Alternative sources of financing
Panellists: Matthias Reuleaux, senior director legal, NordLB, Hannover
Sibylle Pähler, managing director aviation, Doric Asset Finance, Offenbach am Main

12:30 – 13:30  Lunch

13:30 – 15:00  Topic: The distressed airline – a mock case
Moderator: Morten L. Jakobsen, partner, Gorrissen Federspiel, Copenhagen
Panellists: Donal Hanley, vice president legal, Aviation Capital Group, Newport Beach
Per Gustaf Ekbom, partner AFLS, PG Ekbom, Stockholm
Ann Frédérique Pothier, head of section, CRCO, Eurocontrol, Brussels
Lotte Bay Gabelgaard, Gorrissen Federspiel, Copenhagen

15:00 – 15:30  Refreshments – tea/coffee break

15:30 – 16:00  Topic: Aviation insurance update
Speaker: John Cruse, partner, JLT Aerospace, London

16:00 – 17:30  Topic: Air finance and leasing, current issues
Moderator: Gavin Hill, partner, Vedder Price, London
Panellists: Will McCallum on commercial aircraft update, head of legal & transaction execution, Pembroke Group / Standard Chartered Bank, Dublin
Lothar Ratei on engines update, managing director, GSI Engines, Dusseldorf
Eddie Gross on business aircraft update, shareholder, Vedder Price, Washington D.C.

17:30 – 17:45  Closing remarks: by the president of EALA, Pablo Mendes de Leon

18:00 – 19:30  Cocktails at: Bar Rouge, Hotel Skt. Petri
COCKTAIL RECEPTION AND DINNER,
THURSDAY 21st FEBRUARY 2013
Delegates, moderators and panellists are invited to a
cocktail reception and dinner to commence at 19:00 at
the offices of Gorrissen Federspiel, H.C. Anders-
ens Boulevard 12, DK-1553 Copenhagen V. However,
if a speaker or delegate wishes to bring a companion, a
payment of EUR 95 will be required.

CONFERENCE VENUE
Hotel Skt. Petri, Krystalgade 22, DK-1172 Copenha-
gen, Denmark. Telephone: +45 3345 9127. Telefax: +45
3345 9110.

REGISTRATION FEE
The conference registration fee (includes attendance of
sessions, conference materials, dinner, two cocktail recep-
tions and luncheon) is EUR 690 for members and EUR
795 for non-members. The 2013 membership fee is EUR
40 for individuals and EUR 120 for companies/firms.

Reduced fees of EUR 490 for members and EUR 595 for
non-members are available for delegates from the Baltic
States, Eastern Europe and the Balkan states. By special
application to EALA’s treasurer, a reduced fee of EUR 100
is available for a limited number of students.

CANCELLATION/CHANGES
The closing date for reservations is 15th February 2013,
although the organisers may accept later reservations.
Cancellations can be accepted up to 18th February 2013,
subject to a deduction of EUR 50 to cover administrative
costs. Thereafter, no refund can be offered. Cancellations
should be notified to EALA’s treasurer, Nikolai Ethlers at
the address provided in the registration form. The name
of a registering delegate may be substituted at any time
before commencement of the conference.

PROGRAMME CONTENT
The language of the conference will be English. While
every effort will be made to maintain the programme as
described, EALA reserves the right to alter the content of the
conference or the identity of the panellists without notice.

ENGLISH SOLICITORS REGULATION
AUTHORITY CPD
The conference has been approved by the Solicitors Regu-
lation Authority in England for the purposes of Continuous
Professional Development credits under reference BXK/
EALA.

ATTENDANCE CERTIFICATION
To obtain a certificate of attendance in respect of the
conference, please contact Mihaela Galea, email mga@gorrissenfederspiel.com. For Dutch lawyers, please in-
stead contact Paula van der Wulp, email p.vanderwulp@law.leidenuniv.nl

HOTEL ACCOMMODATION
A limited number of rooms have been reserved at special
rates (including breakfast) at the hotels below. Reserva-
tions should be made directly with the reservation depart-
ment of the hotel. Rooms are available on a first-come,
first-served basis. It is recommended to book before 8th
February 2013. Please provide the below mentioned
codes to the hotels.

Hotel Skt. Petri (conference venue), Krystalgade 22,
Copenhagen, Denmark. Telephone: +45 3345 9127.
Telefax: +45 3345 9110. E-mail: events@hotelsktpetri.

Superior Doule (for single use) DKK 1,195
Superior Doule (for double use) DKK 1,395
Junior Suite DKK 1,995

Hotel The Square, Rådhuspladsen 14, DK-1550
Copenhagen V. Telephone: +45 3338 1200. Telefax:
3338 1201. Email: thesquare@arp-hansen.dk. Booking
code: 1386052

Superior Double DKK 1,140