

# EUROPEAN AIR LAW ASSOCIATION



2nd Copenhagen Aircraft Finance Legal Seminar

Friday 26 September 2008  
Hotel Skt. Petri, Copenhagen, Denmark

## EUROPEAN AIR LAW ASSOCIATION (EALA) 2ND AIRCRAFT FINANCE LEGAL SEMINAR

EALA has since 1989 at its annual meetings presented a variety of legal and regulatory issues relevant to the airline industry in general. Since 1997 EALA has had the pleasure to arrange biennial seminars in Munich focusing on liability topics for the airline and aerospace industries. EALA has now added another biennial seminar in Copenhagen devoting time and providing a workshop and expert panels on legal issues of aircraft finance, the second one to be held on 26 September 2008. The objective is to review a number of legal problems relative to the drafting of aircraft lease agreements and aircraft finance documents. The following is planned for this one-day event.

➤ The morning workshop will discuss in depth aircraft finance issues seen from the perspective of an airline, a lessor and the lessor's financiers. A mock negotiation will take place between representatives of the airline, the lessor and the banks, based on a draft term sheet.

➤ The morning session will also include an overview of the legal challenges for aircraft finance in Russia.

➤ Thirdly, insolvency procedures and problems will be dealt with from various national law perspectives, in particular the United States of America, the United Kingdom and the Netherlands.

➤ Thereafter a review and update of the insurance requirements relating to aircraft lease and finance agreements will be presented.

➤ Finally, a panel will review the most recent developments in leasing and financing of engine portfolios, seats and inflight entertainment systems.

EALA invites all aviation lawyers, aircraft financiers, insurance providers and airline representatives to attend.

You are cordially invited to attend the conference dinner on Thursday evening, 25 September 2008.

Please book at your earliest convenience for this interesting event under the auspices of EALA.

## PROGRAMME

### THURSDAY, 25 SEPTEMBER 2008

#### DELEGATES DINNER

18:30 - 23:00 **Cocktail Reception and Dinner** The dining room of Gorrissen Federspiel Kierkegaard.

**Dinner speaker** Lars Sandahl Sørensen, Chief Executive Officer, SAS International, Stockholm.

### FRIDAY, 26 SEPTEMBER 2008

#### CONFERENCE

08:30 – 09:30 **Registration.**

09:30 – 09:45 **Opening Address**  
**Pablo Mendes de Leon**, Professor of Air and Space Law, University of Leiden, Leiden and **Henrik Lind**, Partner, Gorrissen Federspiel Kierkegaard, Copenhagen.

09:45 – 10:30 **Negotiation of a term sheet for the lease of 5 Airbus A330 aircraft.**

**Moderator:** Morten L. Jakobsen, Partner, Gorrissen Federspiel Kierkegaard, Copenhagen.  
**Panellists:** Owen Mulholland, Norton Rose, London. The financiers' representative.  
David Bartlett, Senior Vice President and Counsel, GECAS, Shannon. The lessors' representative.  
Aoife O'Sullivan, Partner, Gates & Partners, London. The airline's representative.

10:30 – 11:00 **Coffee/tea.**

11:10 – 11:45 **Term sheet negotiation continued.**

11:45 – 12:30 **Aircraft Finance Issues in Russia**, Andrew Muriel, Partner, DLA Piper, Moscow.

12:30 – 14:00 **Lunch.**

14:00 – 15:15 **Insolvency proceedings for airlines in the United States, the United Kingdom and the Netherlands.**

**Moderator:** John Pritchard, Partner, Holland & Knight, New York.  
**Panellists:** Peter Barlow, General Counsel, Skybus Airlines, Inc., Columbus, Ohio.  
Berend Crans, Partner, De Brauw Blackstone Westbroek, Amsterdam.  
Robert Ricketts, Partner, Clark Ricketts, London.

15:15 – 15:30 **Coffee/tea.**

15:30 – 16:00 **Update on aviation insurance.** John Cruse, Executive Director, AON Aviation, London.

16:00 – 17:15 **Engine Portfolio Acquisition and Financing.**

**Moderator:** Gavin Hill, Partner, Clyde & Co., London.  
**Panellists:** Jens Rieken, Vice President, Aircraft Finance Department, NORD/LB Hannover.  
James Alderson, General Counsel, Engine Lease Finance Corporation, Shannon.  
Andreas Kadletz, General Counsel, Keiper Recaro Group, Kaiserslautern.  
(on financing of seats and inflight entertainment systems)

17:15 – 17:30 **Closing remarks**, Pablo Mendes de Leon and Henrik Lind.

17:30 – 18:30 **Cocktail Reception.**



### **Drinks reception and dinner Thursday 25th September 2008**

Speakers and delegates are invited to a drinks reception and dinner to commence at 6:30 pm at the offices of Gorrissen Federspiel Kierkegaard, H.C. Andersens Boulevard 12, DK-1553 Copenhagen V. The charge for the dinner is included in the conference fee.

### **Conference Venue**

Hotel Skt. Petri, Krystalgade 22, DK-1172 Copenhagen, Denmark. Telephone: +45 33 45 98 00. Telefax: +45 33 45 91 10.

### **Conference fee / registration**

The conference fee (to include dinner, drinks, lunch and conference papers) is EUR 700 for members (as at 1 September 2008) and EUR 850 for non-members. The 2008 membership fee is EUR 40 for individuals and EUR 120 for companies/firms. Registration should be made by completing the enclosed form.

### **Hotel accommodation**

A limited number of rooms have been reserved at the following hotels:

Hotel Skt. Petri (which is also the conference venue), Krystalgade 22, DK-1172 Copenhagen K, Denmark. Telephone: +45 33 45 98 00. Telefax: +45 33 45 91 10. E-mail: reservation@hotelsktpetri.com. The rate is DKK 1,795 (around EUR 240) for a double room per night, excluding breakfast.

Hotel The Square, Rådhuspladsen 14, DK-1550 Copenhagen V. Telephone: +45 3338 1200. Telefax: +45 3338 1201. E-mail: thesquare@arp-hansen.dk. The rate is DKK 1,690 (around EUR 225) for a double room per night, including breakfast.

Rooms are available on a first come first served basis and bookings should be made directly with the relevant hotel as soon as possible by referring to the European Air Law Association Seminar and Gorrissen Federspiel Kierkegaard's corporate agreement.

### **Cancellations/changes**

The closing date for reservations is 15th September 2008, although the organizers may, at their discretion, accept later reservations. Cancellations can be accepted up to 20th September 2008, subject to deduction of EUR 100 to cover administration. Thereafter there will be no refund. Cancellations should be notified to Dr. P. Nikolai Ehlers at the address provided. The name of the delegate may be changed at any time before commencement of the conference.

### **Programme content**

The language of the conference will be English. While every effort will be made to maintain the programme as described, EALA reserves the right to alter the content of the conference or the names of the speakers without notice.

### **Law society cpd**

The conference has been approved by the Law Society of England and Wales for the purposes of Continuous Professional Development credits under reference BXX/EALA.