

Your vision
has brought
you this far.
Let's take the
leap together!

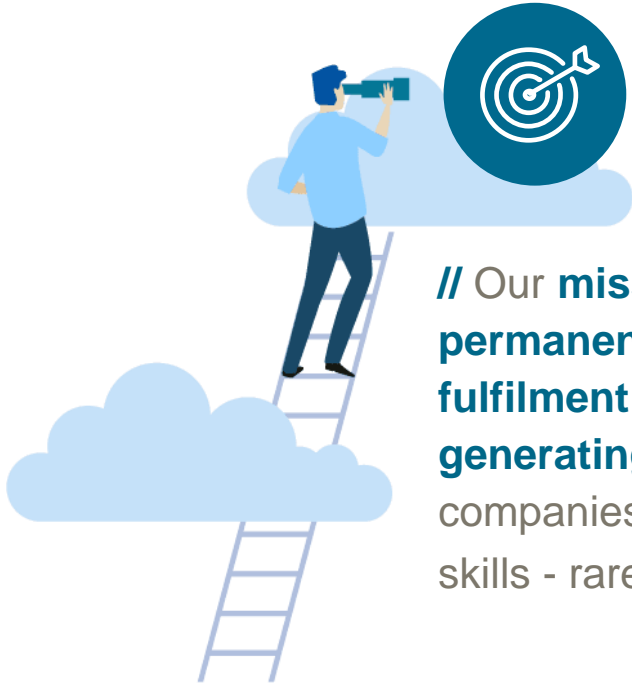




/ How far will we take your your company?

// **Our Vision** is to be the companies' main partner, from strategic thinking to the implementation of change, inspired by the state of the art and best management practices.

Our mission



// Our **mission** is being a space of **permanent challenge, growth** and **fulfilment** for our People, **generating value** for partners and companies, through our distinctive skills - rare, valuable, and unrivaled.



Our Values

Boldness
Trust
Transparency
Commitment
Individuality

/ A solution for each of your business' strategic goals

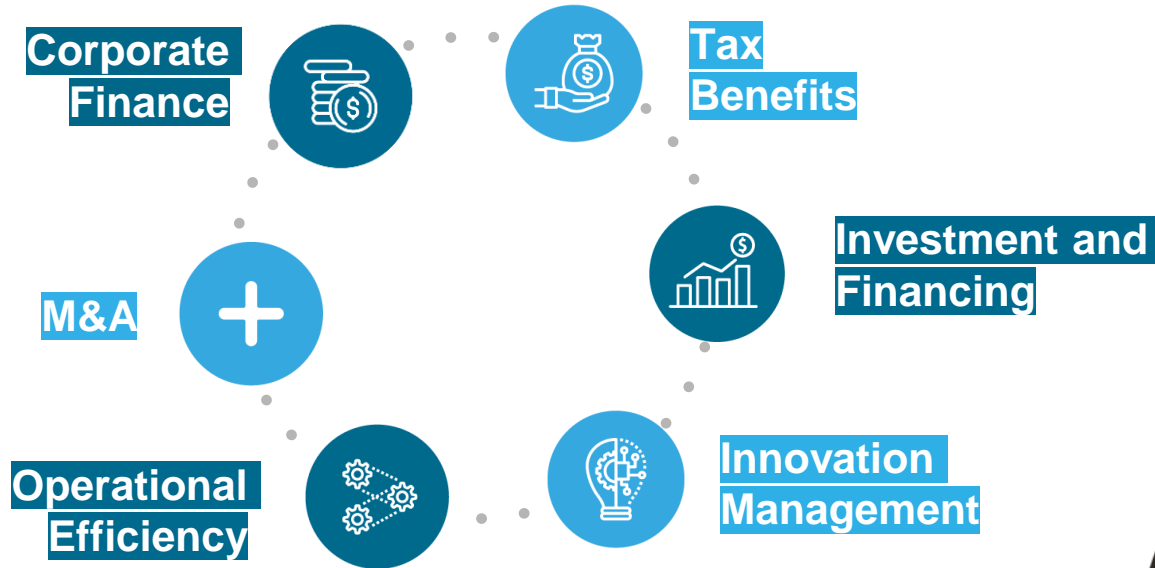
// Goal-oriented solutions are crucial in all growth phases of a business.

// Specialized support is fundamental to enhance the value of projects and transform opportunities into business.

// The challenges are countless and demand specific knowledge and skills.



/ Yunit is always by your side on your company's moments of transformation



Yunit added value

+ 600

Engage and
Active
Customers

+ 700

Executed
Investment
Projects

+ 750

Millions €
Submitted Value *

+ 81%

Average Application
Pass Rate

* = Financial Incentives + Tax Benefits + Other Financing

Strategic Sectors

// Tourism

// Health

// Research
& Development

// Social

// Industry



About us

Operating in the market since 2010

A solid company

in consultancy and management support for organizations

10+ years of experience

of trust-based partnerships with the banking sector

40+ employees

with an experience-based and tailored approach

Motivation

adding a competitive edge to companies

Nationwide presence

With offices in Lisbon and Oporto



Our core competences

- // Strategy, Management, Finance and Tax
- // Electronic Engineering, Mechanics, Nanotechnology, Biomedical, Chemistry, Physics, Energy and Environment
- // Process Management, Operational Efficiency and Continuous Improvement
- // Sales, Markets and Internationalization
- // Marketing & Communication
- // Human Resources
- // Digitalization
- // R&D

Our Team Leaders



Bernardo Maciel, Manager, with specialization in Strategic Change Management and Business Development and postgraduate in Marketing and Business Sales. Businessman with investments in different sectors of activity. His main passion is business creation and development. Currently is our CEO.



Célia Esteves is a Physical Engineer and has a postgraduate degree in Management from Universidade Católica. After a foray into the Automotive Industry, she has accumulated 20 years in multi-sector consulting that translated into a specialization in Innovation, R & D, and Process Management, culminating in the role of of our Systems and Processes Director.



José Brandão is both an Economist and Manager, with specialization in strategic management, from Cass Business School - City University (London, UK). He has an extensive experience in accounting, auditing, management and corporate finance. He started his career at Yunit 6 years ago and is currently our Financial and Administrative Director.



Eduardo Silva is an Industrial Electronics and Computer Engineer. With over a decade of experience as a specialized consultant, in industrial and ICT sectors, in the preparation and management of R&D projects, in the preparation and submission of applications for incentive/tax benefit systems, he is currently our Technical Director.



Andreia Jotta has a degree in International Relations, with a specialization in Strategic Communication and a Master in Training Management. She has worked for institutions such as UNESCO, Ministry of Finance, IFE, IIF Franchising and the Portuguese Chamber of Commerce and Industry. In July of this year, she embraced Yunit's Marketing and Partnerships direction.

Institutional Partners



aicep Portugal Global

/ Our customers



I have always interacted with my Bank and with other entities in search of solutions. One day I was introduced to Yunit and my problems were reduced to a subscription. With Yunit, we are sure of what we need, at the time, in the preparation of documents with double consultancy, economic, financial and legal. My work has been transferred to Yunit: just check and sign and I have more time to cook.

Júlio Fernandes
Executive Chef and Partner



Yunit was instrumental in the preparation of our business plan, so that it was approved and supported by Portugal 2020 (...) Yunit prepared the documents, followed up. It was worth the investment". It was also thanks to Yunit that the company applied for the incentive systems for business investment, in which more than 1.5 million euros were allocated.

Francisco Araújo
Managing Director



Yunit's assistance in this process (purchase and sale operation) was always at the highest level and proved to be an important asset with the correct identification of potential interested parties and in carrying out all the steps until the conclusion of the operation.



Board



yunit
Consulting



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