



Presentation to IPBN - 23rd June 2020





Over 3 Decades of Innovation in Treasury Management

- Founded in Dublin Ireland 1985
- Independent company with over 30 years of specialist Treasury knowledge
- Heavily focused on continuous R&D
- Microsoft Azure Cloud Hosting
- Providing Treasury Management Software to some of the world's largest companies



Treasury Industry Awards

Salmon Software is proud to receive Recognition for **Salmon Treasurer** as the Best Liquidity Management System and Best Treasury Management System and Solutions Provider of 2019 from the **BobsGuide** & **EUBusiness News** Awards respectively.

bobs guide
Awards 2019 WINNER
Best liquidity management system
Salmon Software

EU Business
news
**Irish Enterprise
Awards 2019**
Salmon Software Limited
Best Treasury Management
System & Solutions Provider 2019



- All markets covered:

- Cash Markets
- Money Markets
- Foreign Exchange
- Debt & Derivatives
- Trade Finance
- Credit Facilities
- Others

Functionality

Cash Management

Limits Monitoring

Intercompany Position Keeping

Automated and Encrypted Electronic Payments

Forecasting

Risk Management

Others



Cash Management



Multilingual Subsidiary Portal: IC Order Processing
Netting, ZBA, Statement, Payments Etc.

Cash Forecasting



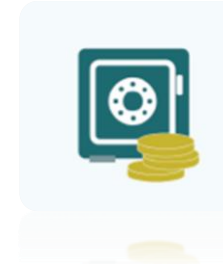
Short, Mid to Long Term Budget Processing
Analysis
3rd Party Data Integration

Risk Management



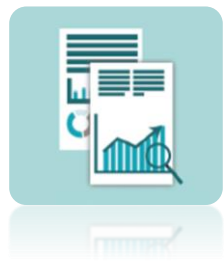
Valuation viewer
Risk Dashboards:
Currency Risk
MTM
Counterparty Risk
Hedge Effectiveness

Dealing



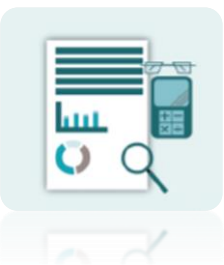
MM, FX, Debt, Trade Finance
Bonds & Equities
Commodities
Funds & Investments
Facilities & Limits

Reporting



Big Data
Dynamic Dashboard Designer
Flexible Standard Report Library

Accounting Interface



100% Downstream System
Compatibility
Sub Ledger
GL Transactions
MtM
Valuations
Accruals

Intercompany



Bank Statement Automation
Auto Reconciliation
Account Statement Overview
Interest Accruals
What If Scenario Analysis
3rd Party Statement Analysis

Activity Workflow & Payments

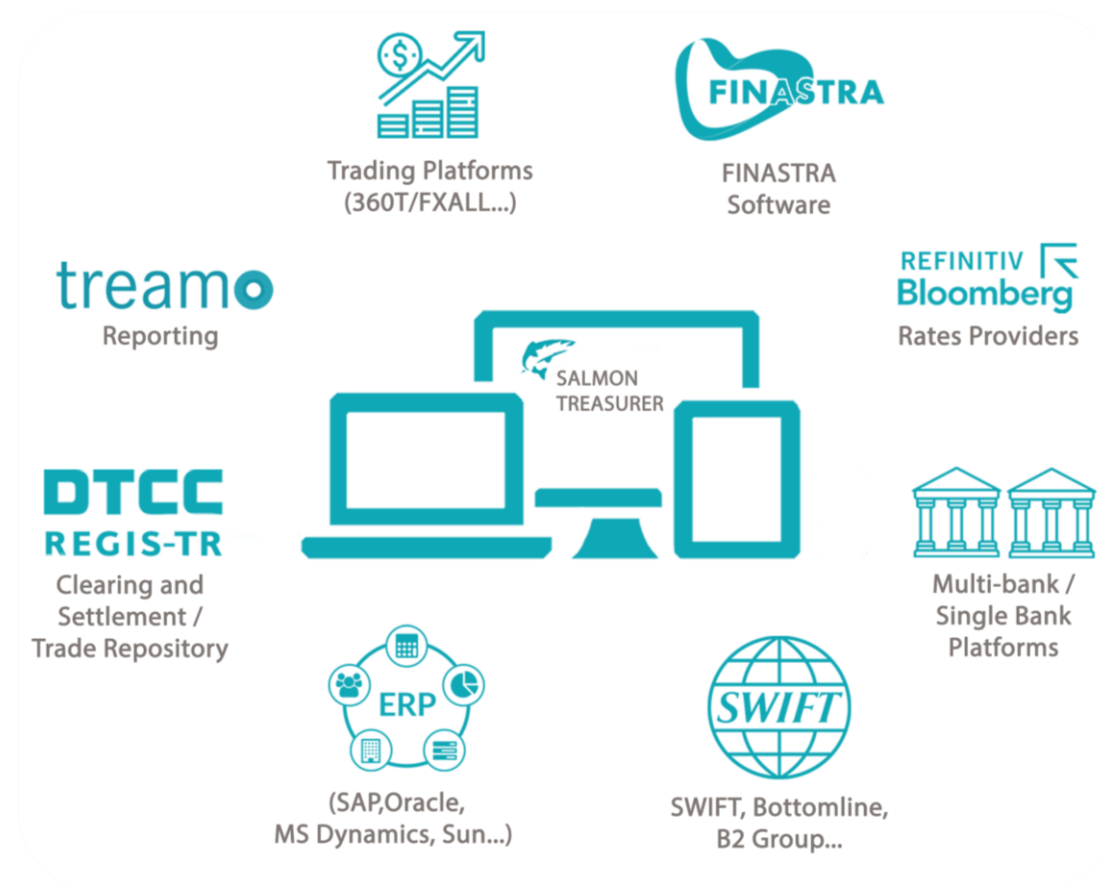


Multiple authorisation
PGP Encryption
eSignature Authorisation
On the Go Smart Device
Payment Monitoring & Approval
Open Banking Payment APIs
SWIFT, HOST2HOST, 3rd Party
Bureau Services



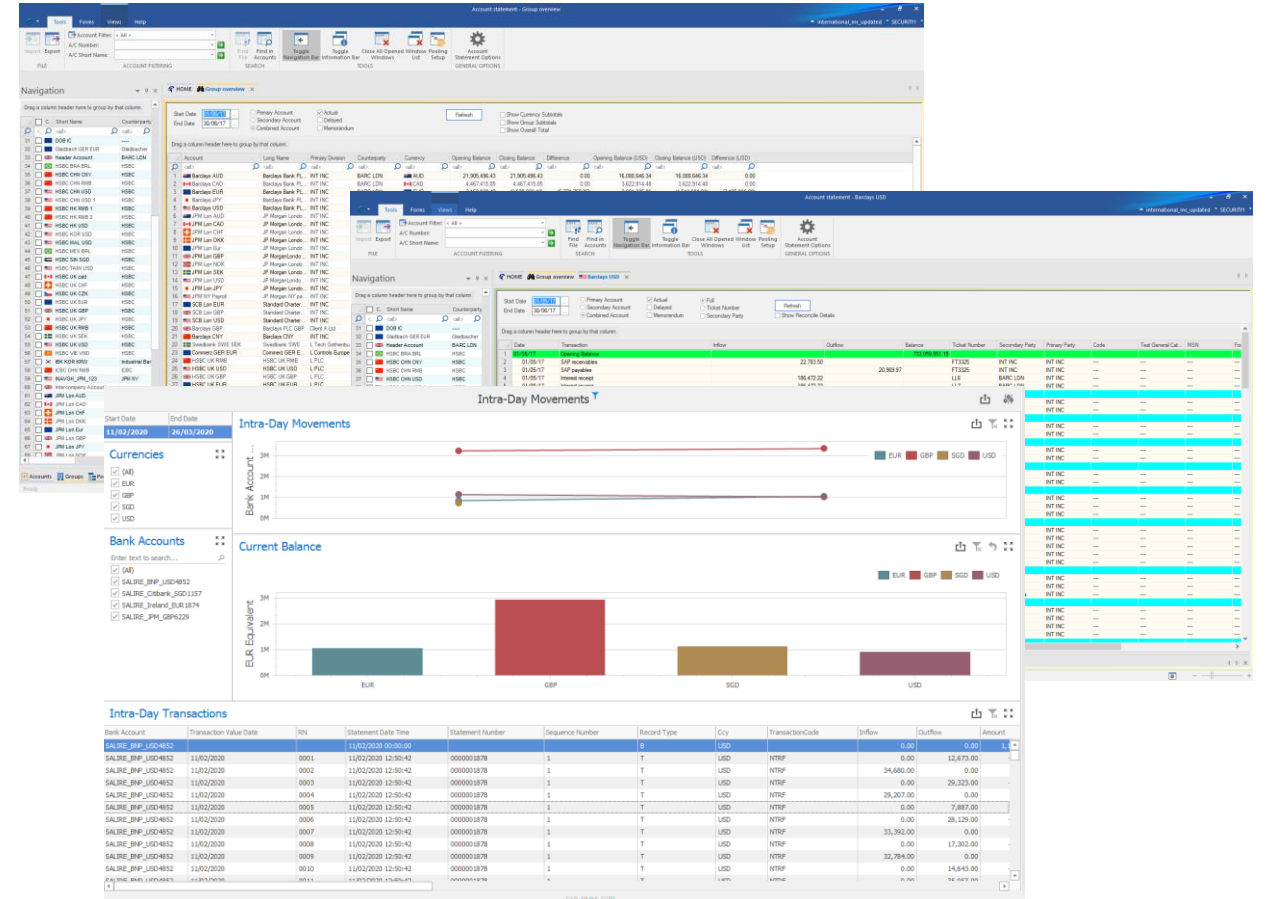
Interfacing & Connectivity

- All major banks – Citi, JPM, Barclays etc.
- Trading platforms – 360T, FXALL, FXGO
- Market Data providers – Bloomberg, Refinitiv (Reuters)
- ERP Systems – SAP, Oracle, SUN, Coda Etc
- Derivatives Repositories – Regis TR, DTCC



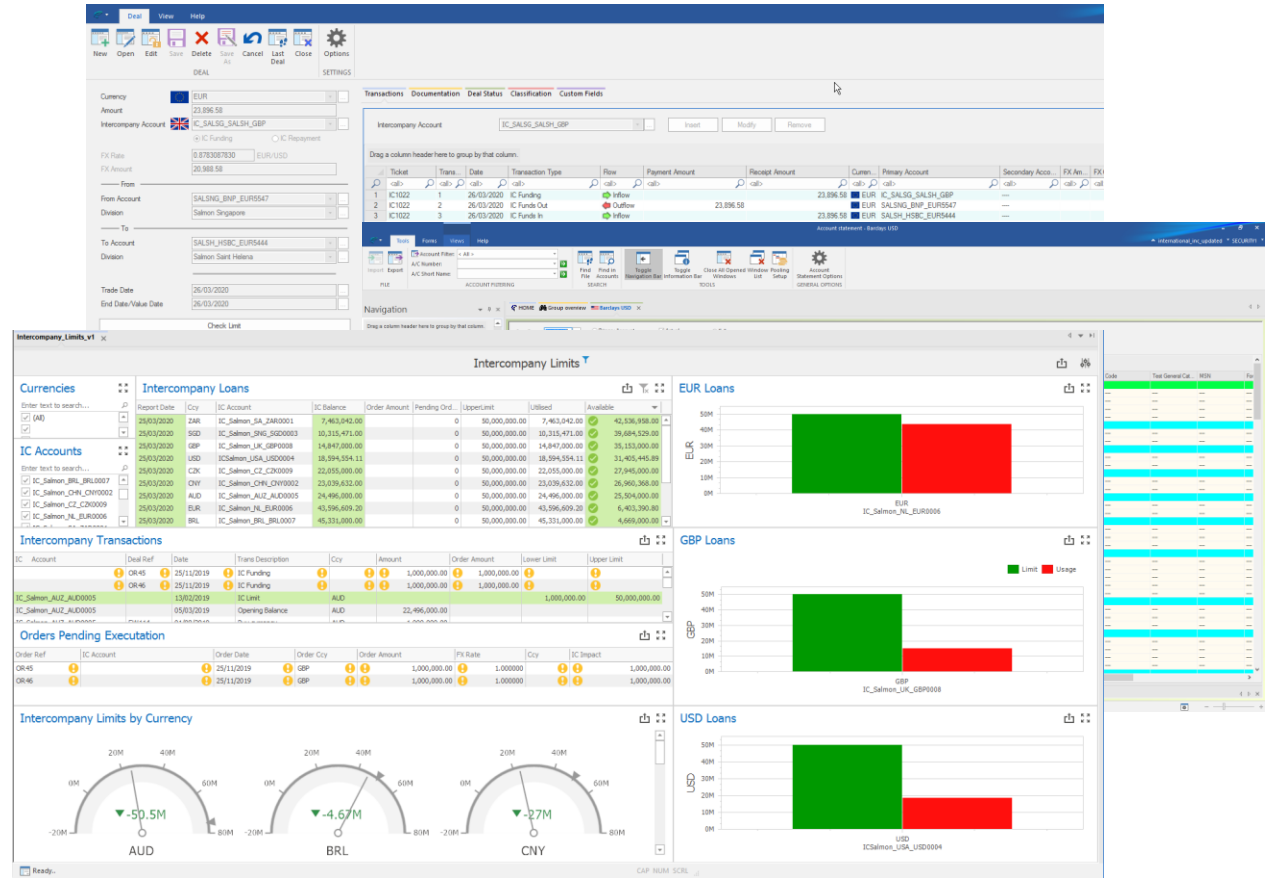


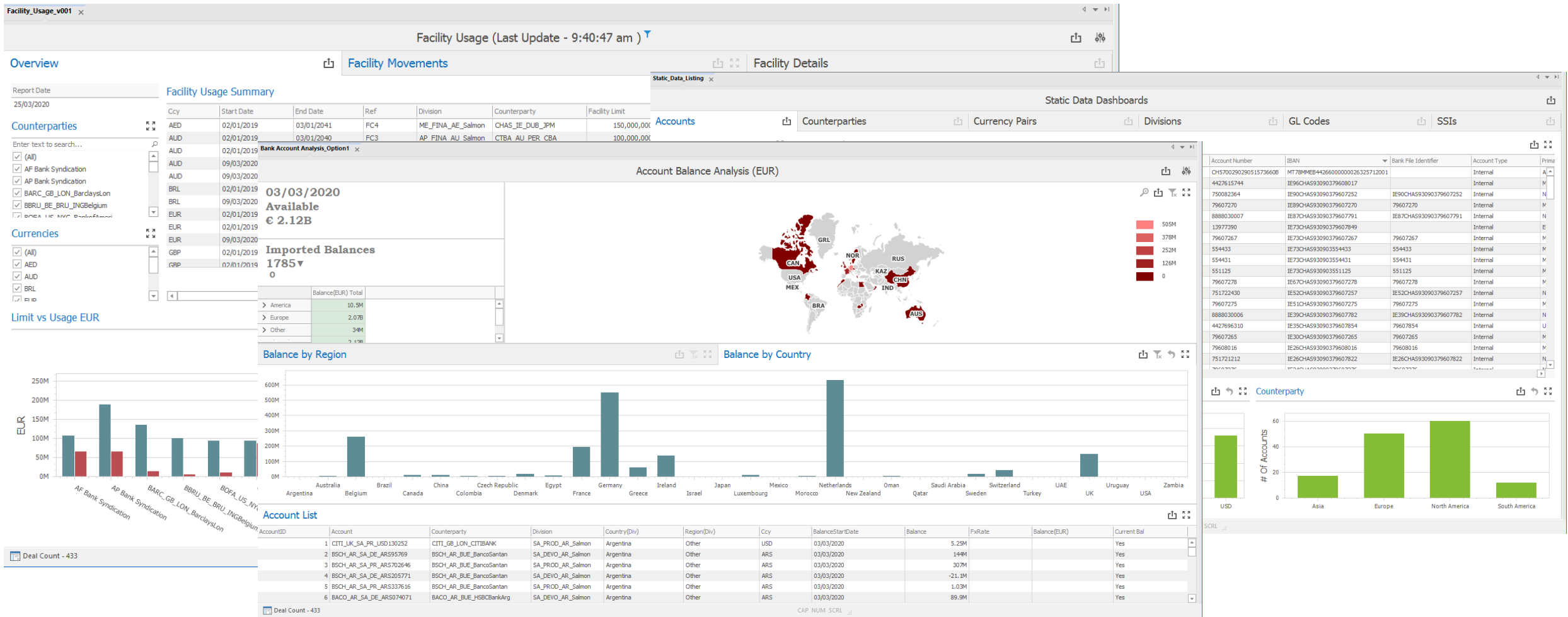
- Automated bank statement import including MT940s/XML formats
- Intraday statement support (MT942s)
- API connectivity with banks such as JP Morgan
- Automated bank account reconciliation with easy exception handling
- Drag and drop liquidity planning

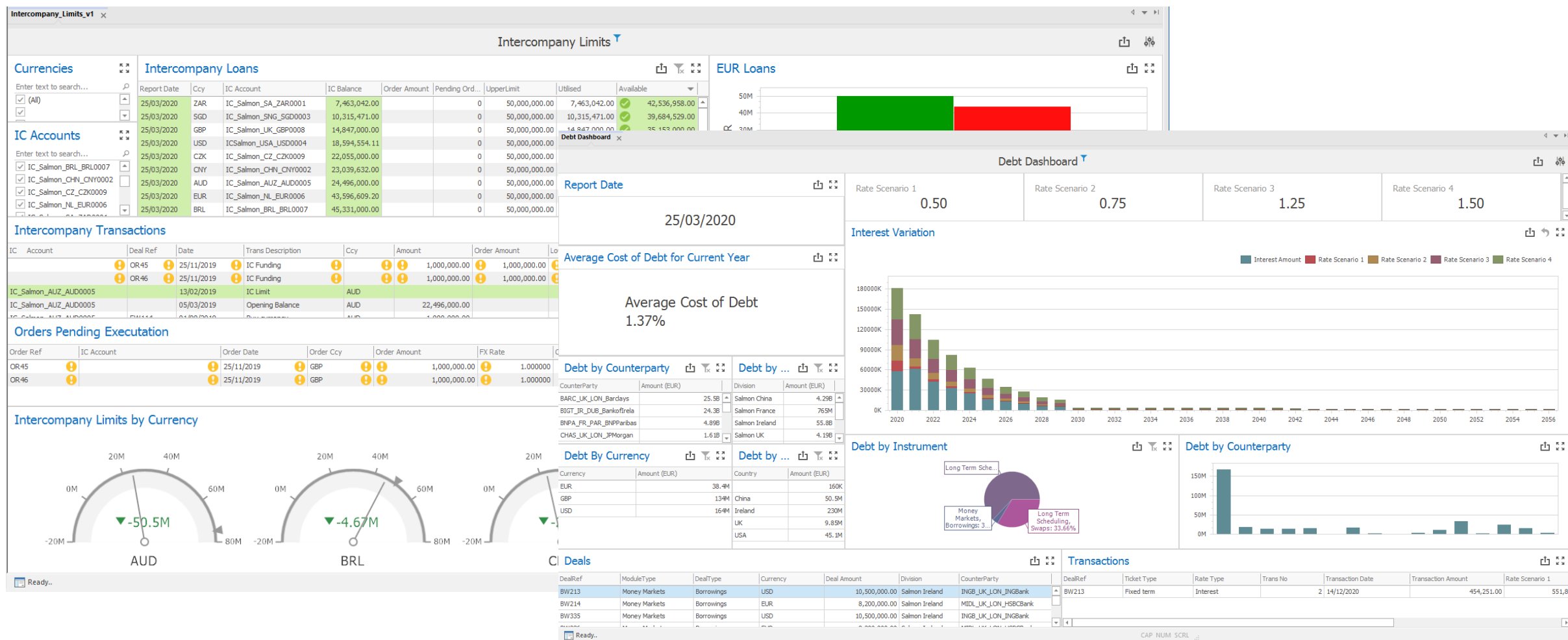


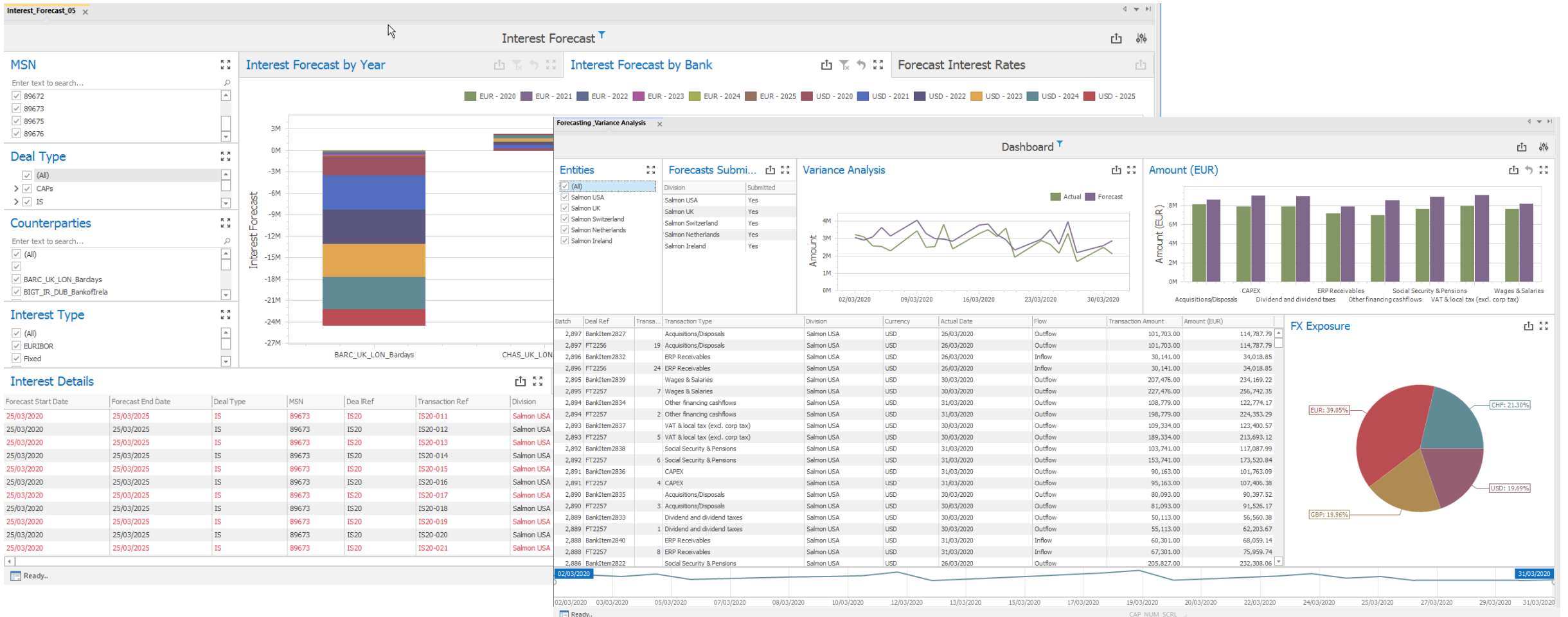


- Physical and Notional pooling
- Drag and drop pool setup
- Automated import of ZBA sweeps
- Real time intercompany positions



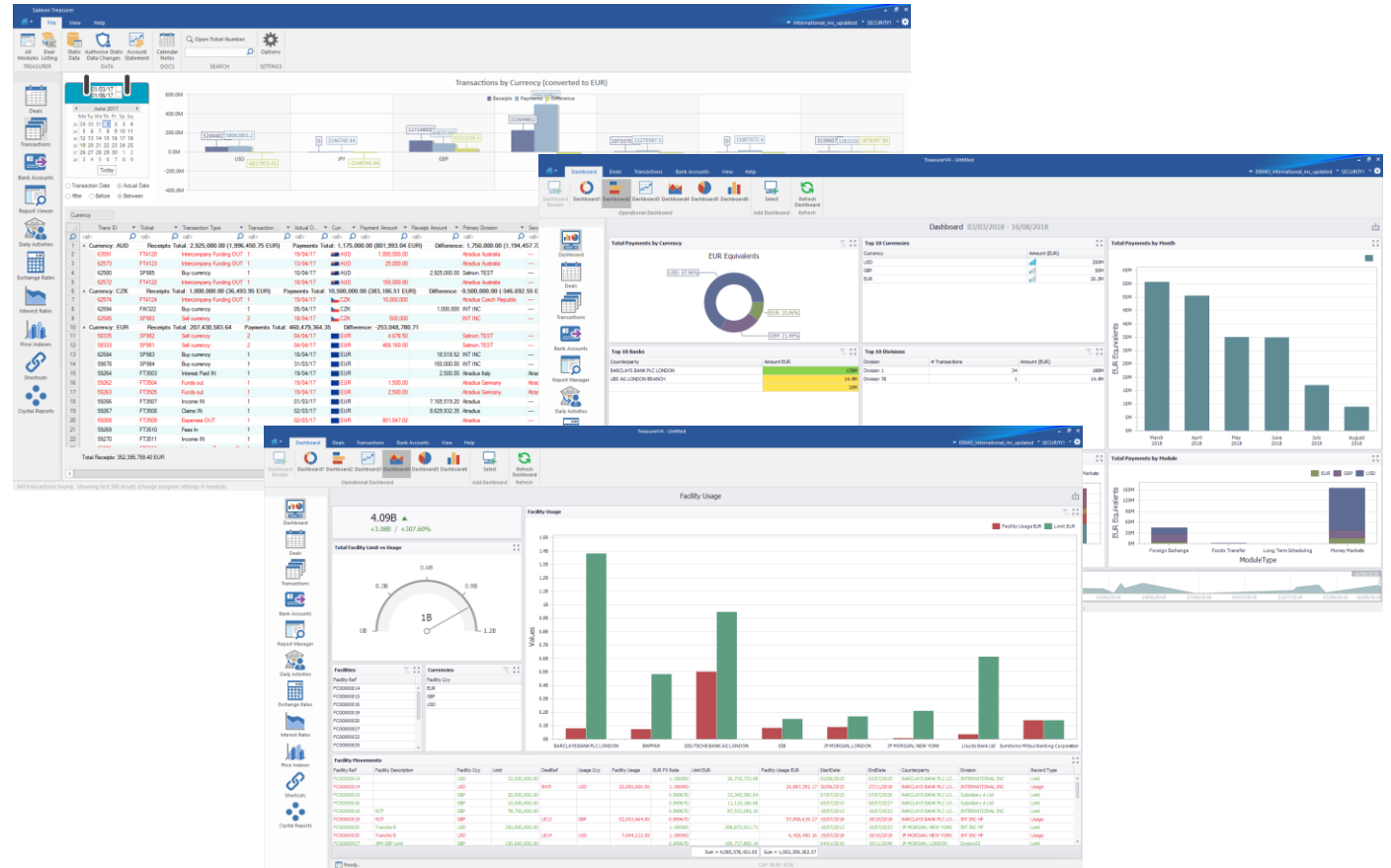




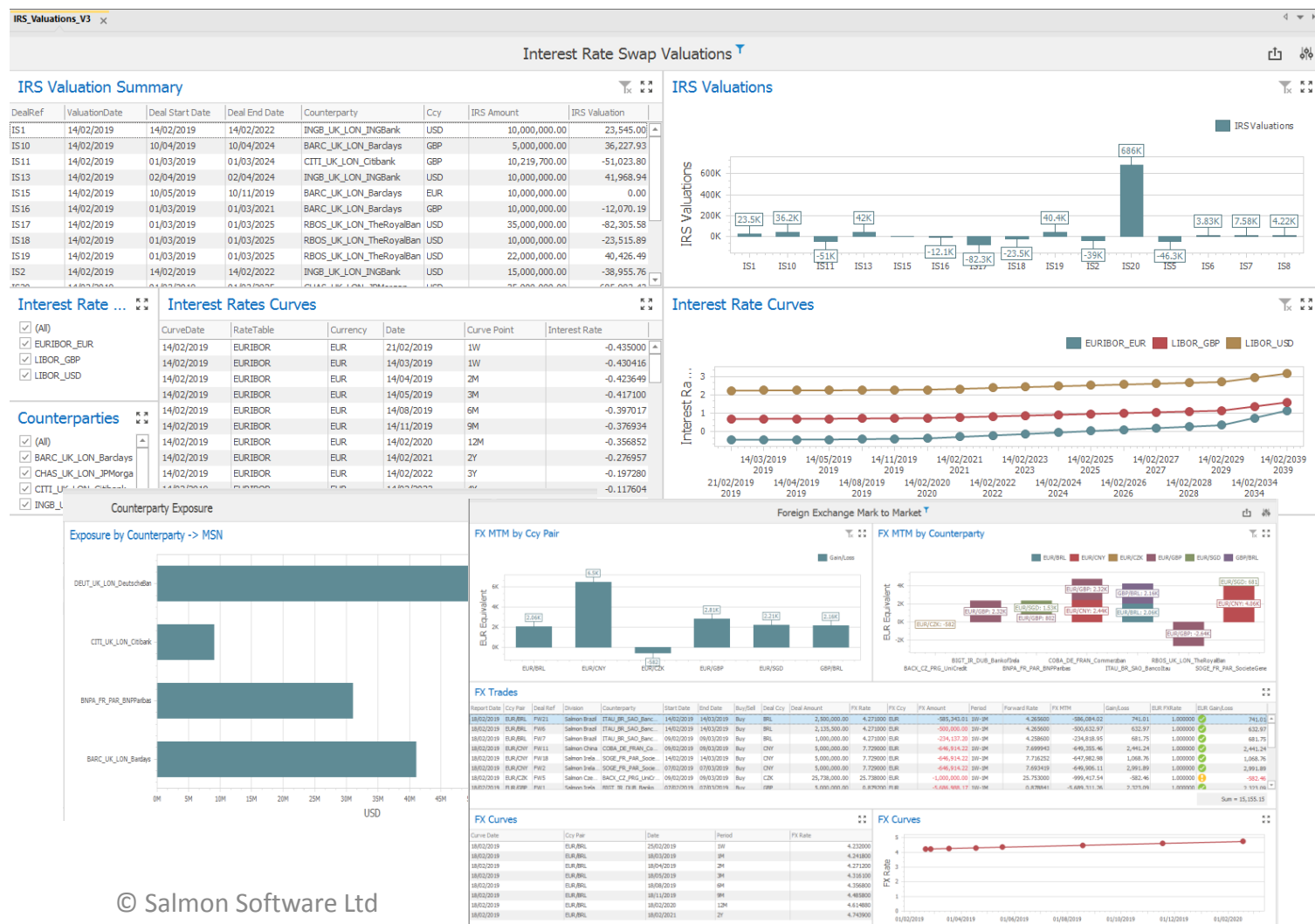




- Self designed Onscreen ad-hoc reporting
- Dynamic dashboards with easy to use, drag and drop design
- Extensive dashboard capabilities & graphics
- Laptop & Smart Device 'On the Go' access



- Large library of risk reports
- Examples include exposure reporting, interest and FX rate sensitivity reporting, mark to market and hedge reporting
- Valuation trends, yield curve extrapolation and more





"Where Salmon really scored was in the fact that the people we met at the pitch were the same folks who would implement the system. That gave our treasury team massive reassurance and confidence in what was a major step for us."

"We now have at our fingertips an automated system which delivers vital treasury real time and accurate information to management. The increased visibility of our treasury position helps to ensure better informed decision making."

"This worked perfectly. Despite operating remotely, we built valuable personal relationships."

Jayesh Hirani,
SEGRO Assistant Treasurer

SEGRO
SLOUGH ESTATES GROUP



‘As a major charity, by default, we hold large amounts of cash. In order to reduce risk, maximise the value of our buying power with timely dealing and streamlined reporting, we opted for Salmon Treasurer. The system and service both perform outstandingly’

Annemarie Moore
Group Treasurer, Plan International Inc.



‘Salmon Treasurer is a cost-effective, comprehensive Assistant Treasurer. The design seems to be primarily focused on simplicity and user-friendliness.’

If it can be processed automatically, Salmon Treasurer does it.’



Petr Jablonsky
Director of Treasury, Net4Gas



An Brádan
Feasa



SALMON SOFTWARE

www.salmonsoftware.ie

