# **CEiiA and Blueinsight**

## Brief presentation

October 2023

## CEIIA S blueinsight

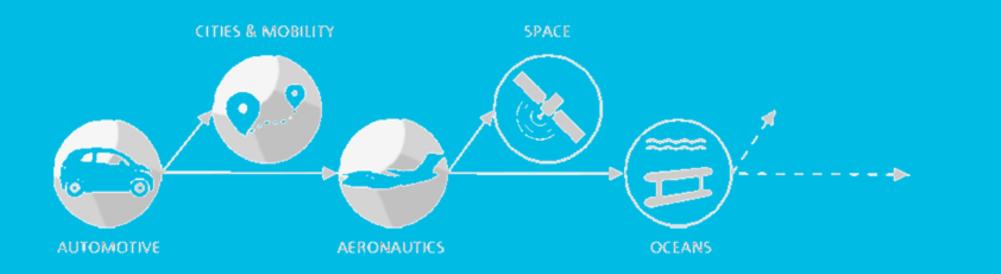




## About CEIA

CEIIA is a Centre of Engineering and Product Development that designs, implements and operates innovative products and systems, alongside with its partners, for high-tech industries, such as aeronautics, automotive, smart mobility, oceans and space.

Our Vision is to "Establish Portugal as a reference within the transportation and mobility industries, particularly in the development of technologies, products and systems, conceived, industrialized and operated from Portugal."

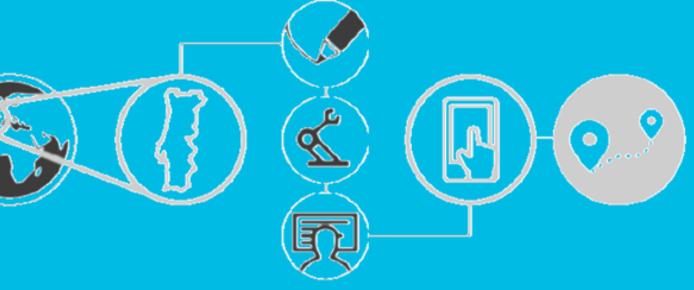






**Researchers &** Engineers











# About CEiiA - Markets





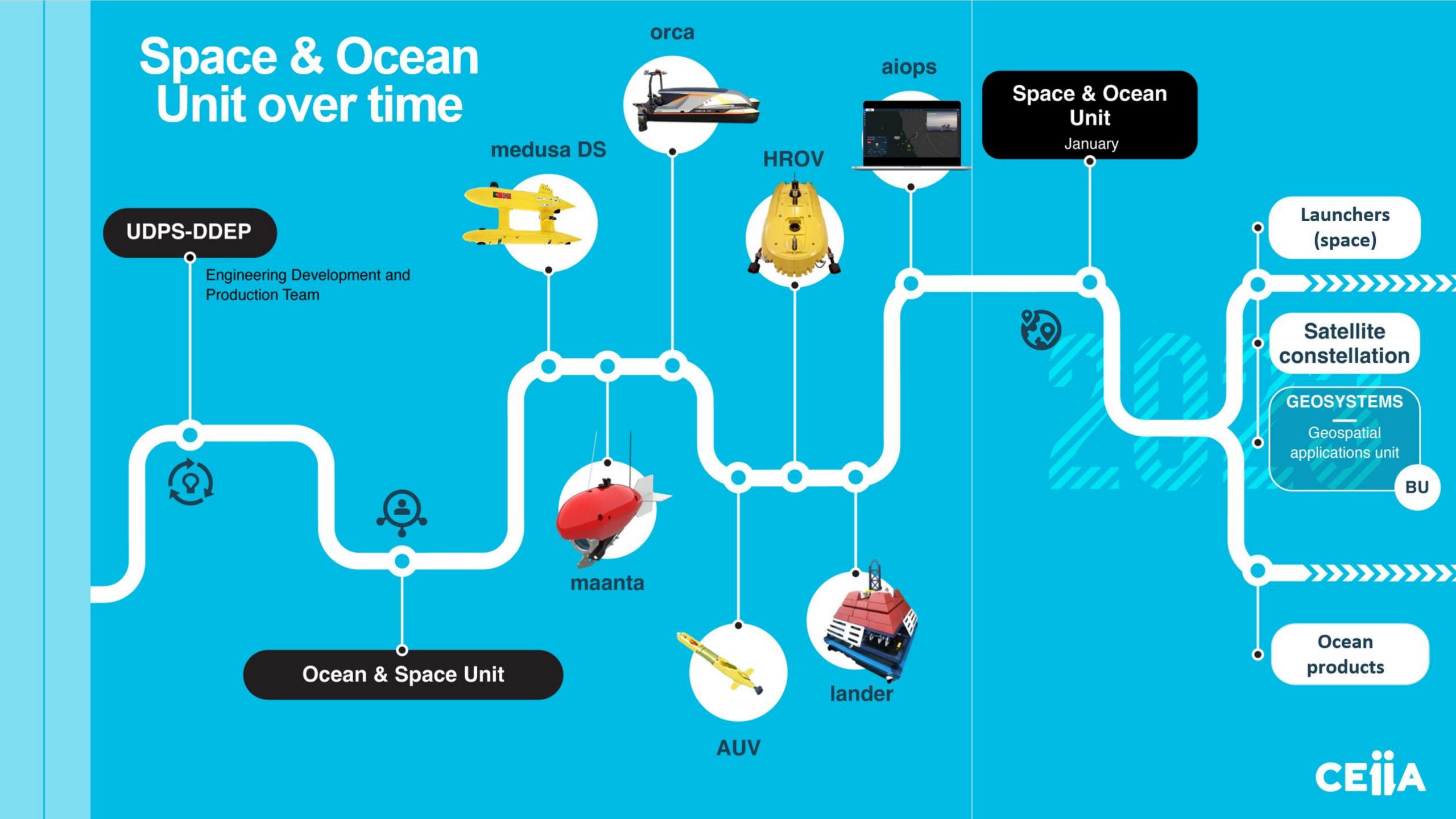


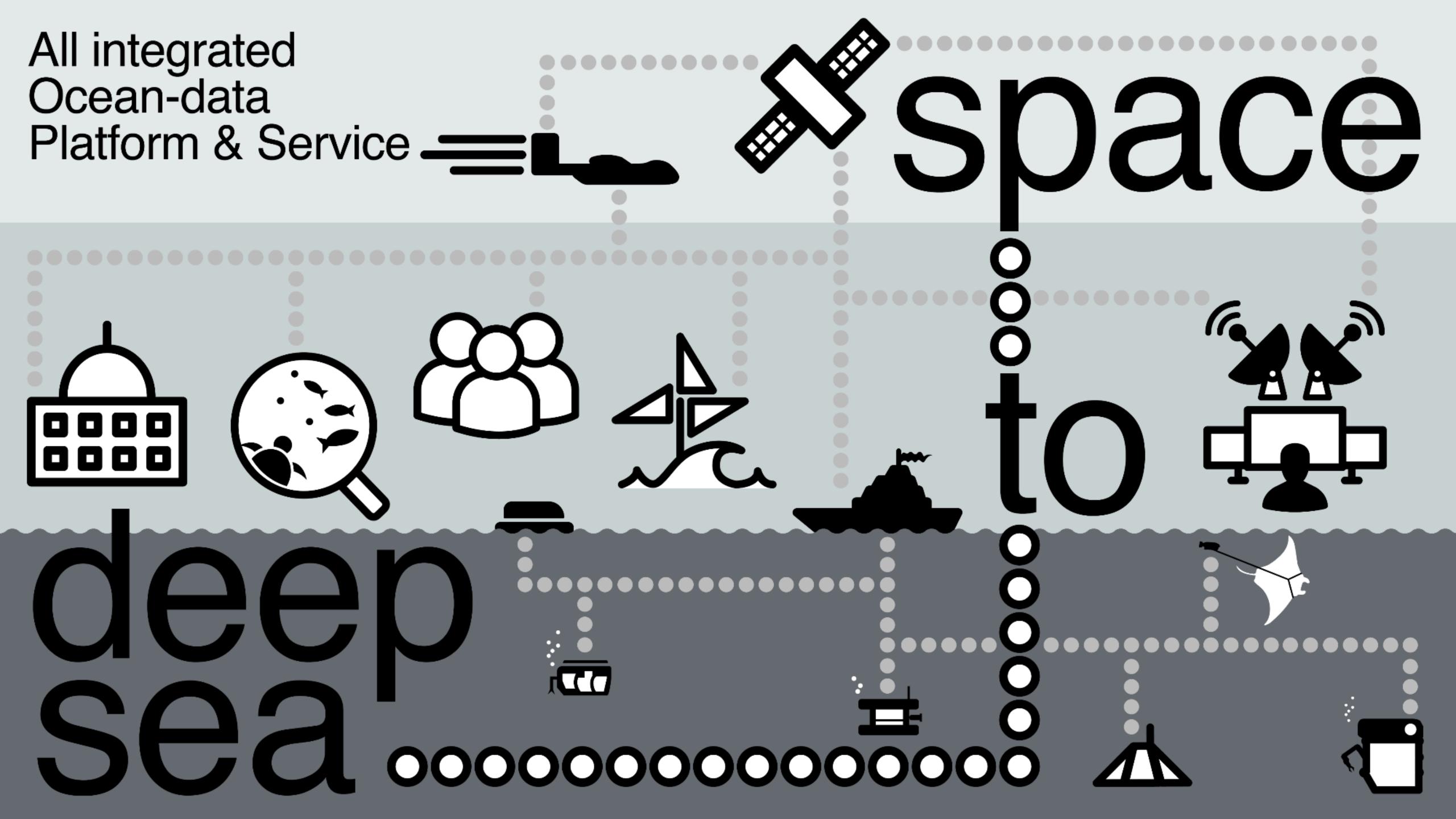
## Non-ocean signature project - Aeronautics







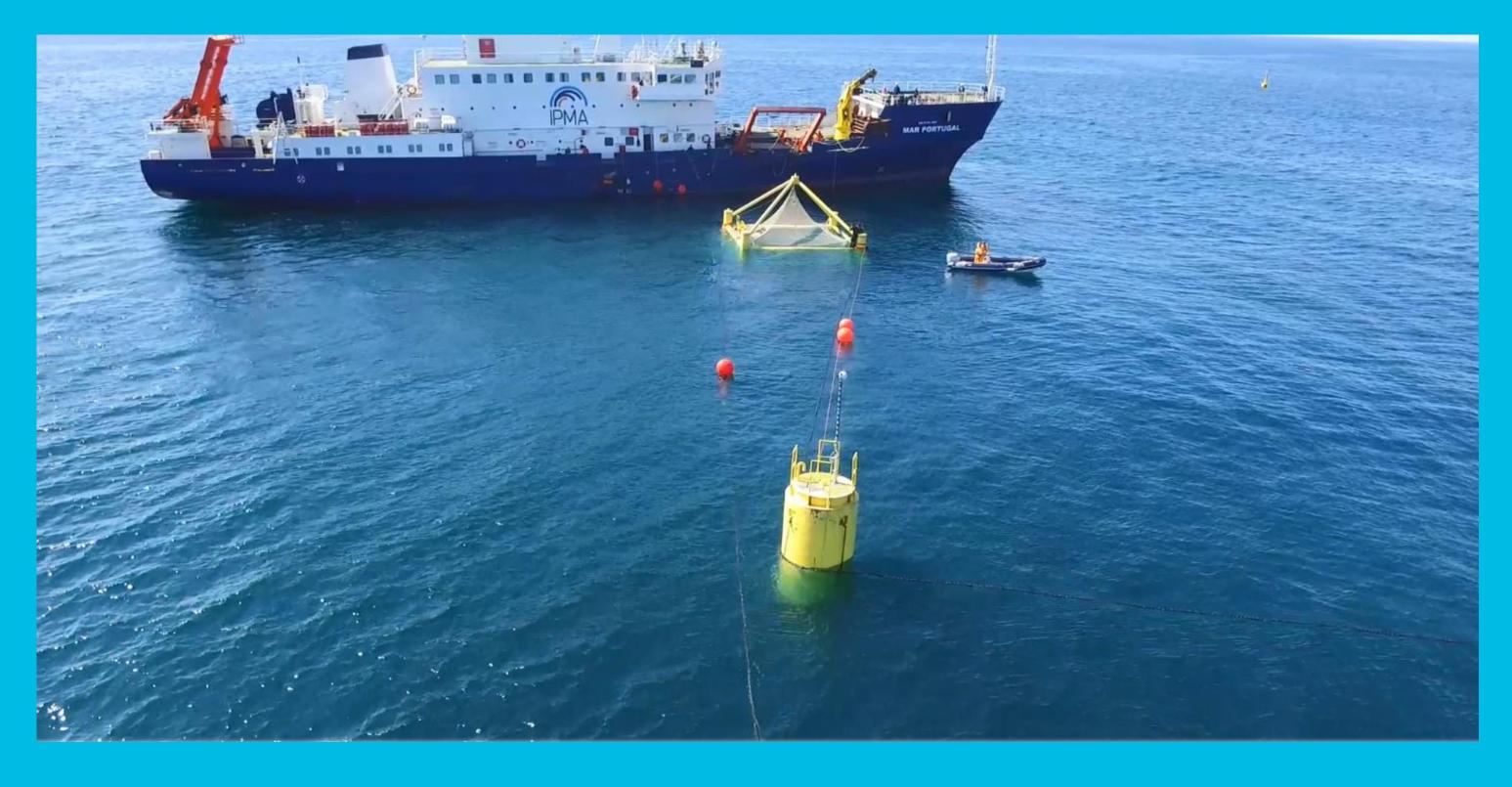




# Other projects - Ocean

The development of an offshore subsea fish cage for the aquaculture cultivation of salmon at a depth of 60 meters been successfully executed. This endeavor has the design, construction, encompassed and implementation of anchor systems, buoyancy components, and mooring arrangements, all of which were integral to the sustained operation of the subaquatic aquaculture facility.

This project represented a pioneering pilot initiative in the field of offshore aquaculture, strategically situated in Portuguese waters, approximately 10 nautical miles off the coast of Aveiro city. It was custom-tailored to meet the specific operational requirements of one of Portugal's leading retail enterprises."







# Ocean tech spin-off

## CEÏA

- Not-for-profit organization
- Focused on engineering efforts (inwards facing)
- Prototype development (R&D)
- Product Acceleration Units -> reaching MVP and product status faster

**Spin-off creation** 



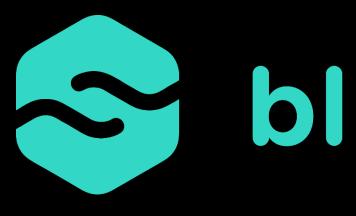
- Market driven company
- Focus on product and market (outwards facing)
- Orient portfolio and final products' characteristics towards actual market needs
- Prepare and implement
  - Business plan
  - Commercial strategy
  - Industrialization and production
  - Service provision





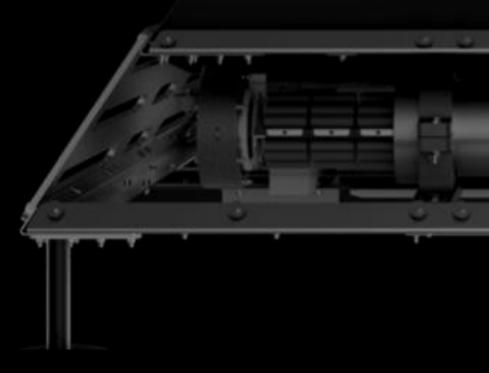






## A marine autonomous robotics company developing a portfolio of solutions to drive sustainable economic value from healthy oceans

5 5



## Se blueinsight

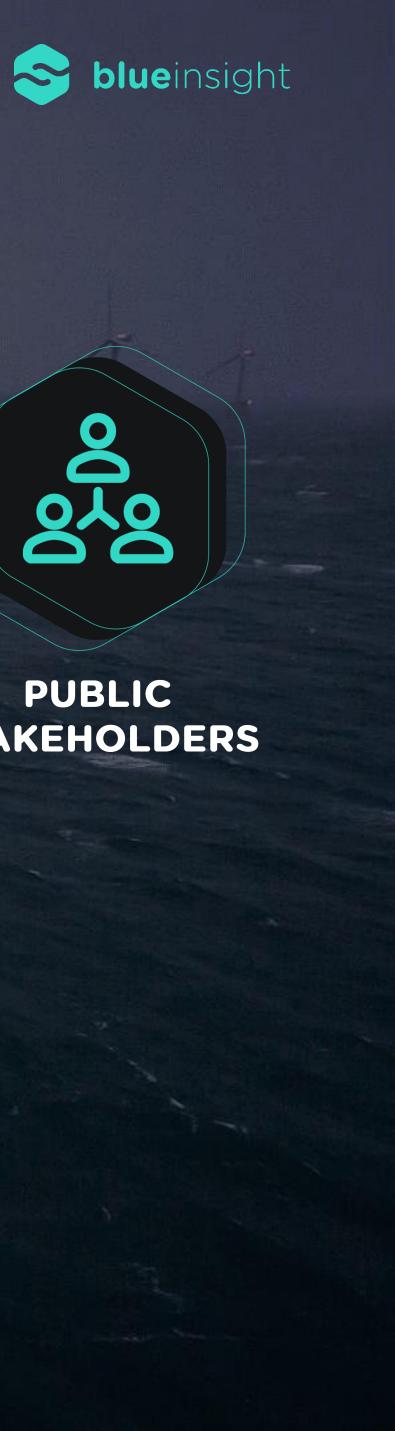


#### SURVEILLANCE

#### PROSPECTION

#### EXPLOITATION

#### MONITORING



## Strong Demand







STAKEHOLDERS



SCIENTIFIC COMMUNITY & SOCIETY

## Blue Economy and Sustainability More than just labels - How we aim to contribute



#### Data gathering and processing

Cheaper and more widespread monitoring Better decision making

> Sustainable economic activity







#### Healthy and wellmaintained oceans





## Our Vision Where we want to go



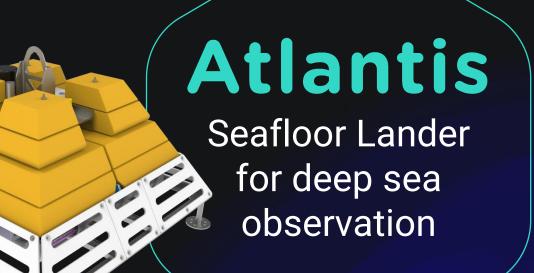
#### Data information services

## blueinsight



Vehicles acquisition & rental





#### Orca

multipurpose autonomous surface vehicle

### Maanta

non-intrusive, towed marine animal tags



#### Data Logger Marine data logging

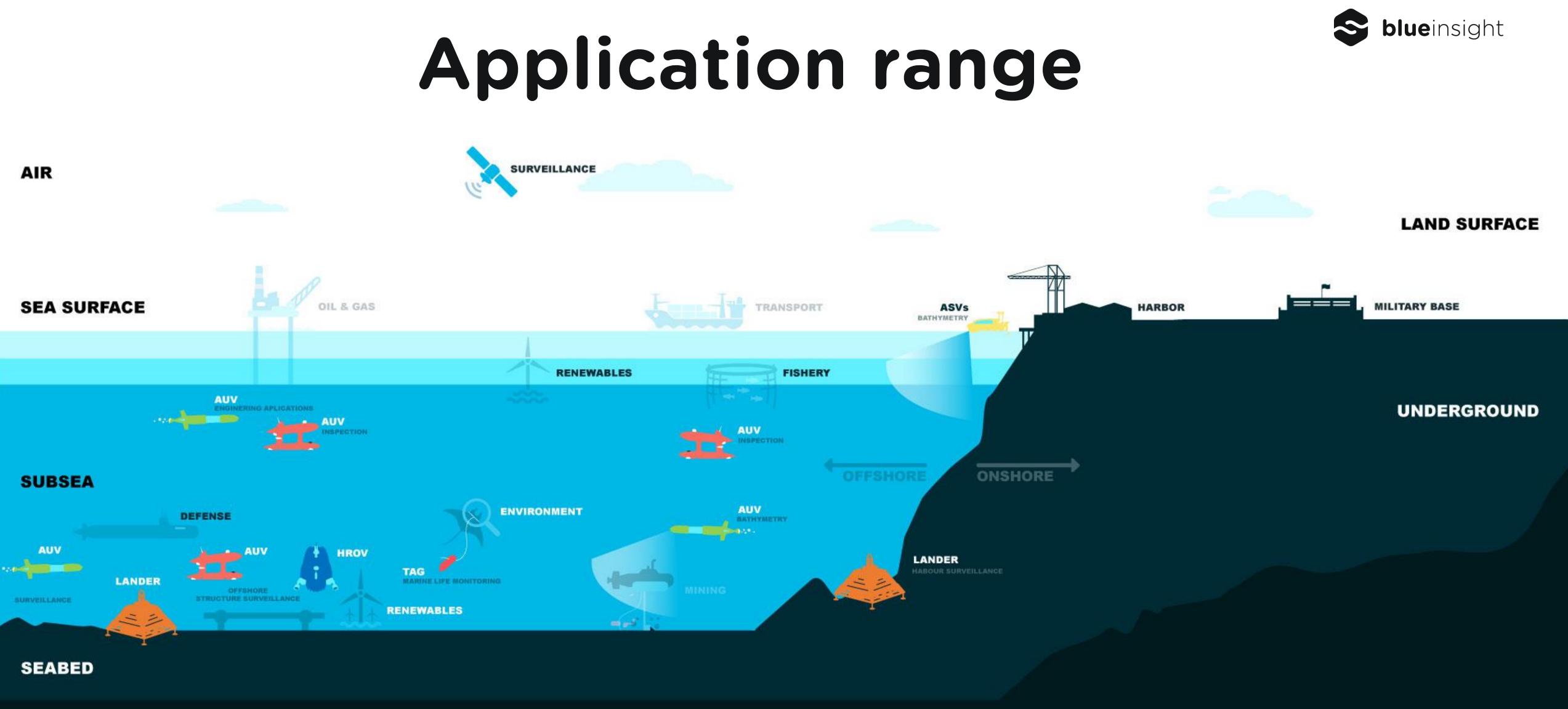
solution

**Fully electric Zero emissions Carbon neutral** 

AIOPS

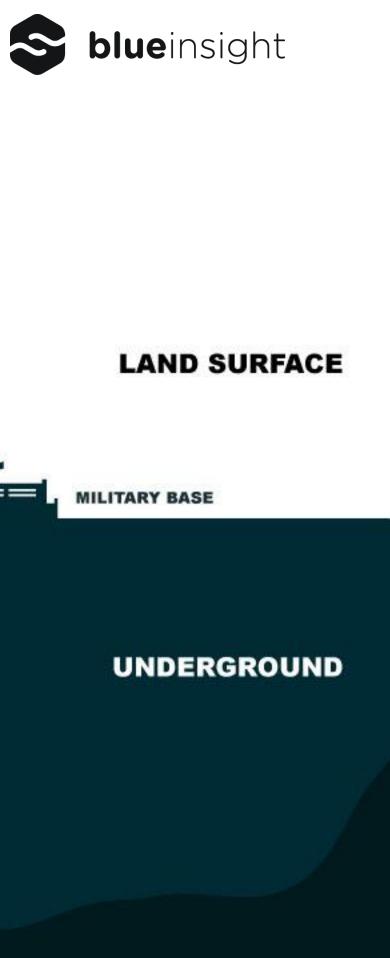
multi asset data gathering and processing platform





**BELOW SEABED** 









#### daniel.costa@blueinsight.eu

Nuno Silva nuno.msilva@blueinsight.eu

blueinsight

Paulo Figueiredo

paulo.figueiredo@blueinsight.eu

