

Introducing Cosmos Currency Exchange



Our Story

Why launch my own currency brokerage after a successful career working for various banks and brokerages and in 2020, in the middle of a global pandemic?

Quite simply, I saw a gap in the market.

When I started in the City of London in 1985, there were no computers, no internet, and no email. Business was done the only way business had been done for hundreds of years. By people talking with people.

Then in the recession of 1992, millions of hours of accumulated knowledge and experience was culled when the banks introduced the overseas call centres. Then IT came in.



Our Story

The whole financial services industry including the currency brokers moved completely away from the traditional relationship-based business models to offer clients purely transaction-based self-service tech only solutions.

That might make sense for the broker business but for the client?

Even if the computer does say yes, it's a purely reactive business model. There is no guidance, no support, no relationship, no customer care.



**At Cosmos, all our business
comes from referrals.
We think that speaks volumes**

Our Story

So, How Is Cosmos Currency Exchange Different?

The idea behind Cosmos is simple enough. It's to marry the best of the 'old school' relationship-based business models of yesteryear with 'new school' technology and the convenience of local collection accounts.

Every client, large or small, personal, charity or business is treated like the individual they are. No one size fits all at Cosmos. Every client is offered a free of charge and commitment discovery call to ascertain their specific currency requirement.



Tony Redondo, Director & Founder

Our Awards



Cosmos
Currency Exchange

Personal Clients



Buying Property Abroad



Importing A Car



Living Expenses



Education Expenses



Medical Expenses



Gifting To Love Ones



Pet Travel



Collectables

Business Clients



Importers
And
Exporters



Make Overseas Payments
To Suppliers of
Goods & Services



Receive Funds
From
Overseas Clients



Make Payments To
Remote Workers
Or Shareholders

Charity Organisation Clients



Collecting overseas donations
(bank transfers only)



Funding your projects including:
schools; health facilities;
medical research facilities;
animal welfare and conservation projects

Our Recommendations

Thank you Tony.

Incredibly efficient transfer.
The money was in my
Australian bank account
by the time I woke the next
morning.

Angela Smithers

Tony is a true
professional who goes the
extra mile to honour the terms
of a working agreement.

He is incredibly knowledgeable in
regards to the currency markets
and is able to help anyone
understand what is going
on and give the best
advice.

Ali Monjack - Savills Reading



Case Study One

Client: Malcolm Gammons | Brown & Gammons

A personal client of Cosmos wanted to add to their car collection in 2021 but Covid and Brexit delayed the purchase by 6 months.

In month two, the exchange rate was highly favourable for the client. We alerted the client and enabled them to secure the best exchange rate in over 14 months in that currency pair on a forward contract basis in return for a 10% security deposit.



Case Study One

The 90% balance of the clients' funds was kept in their savings accounts earning interest for another four months before the client settled and we released the currency funds bought for them four months earlier so they could take delivery of their new car.

By that point, the Pound had lost over 4 cents in value so the same amount of Dollars would have cost the client an extra £3,867!



Case Study Two

Client: P J Wiseman | Gemma Harling

P J Wiseman is a 20+ year established North Yorkshire-based company specialising in the sale of machinery, industrial equipment, ships, and aircraft and the wholesale of machine tools.

They both import and export abroad, mainly with the EU and USA.

The company has GBP, EUR, and USD bank accounts based in the UK and in the past has used banks and mainstream brokers to assist with their currency exchange transfers, both when paying suppliers and receiving currency funds from clients.



Case Study Two

By using Cosmos, Gemma knows I will alert her to opportunities as they arise; offer highly competitive fully inclusive exchange rates and help her marketing by offering her clients in the USA the use of a USD collection account in New York and the clients based in the EU the use of a local EUR collection account based in Amsterdam, Netherlands - very useful in these post-Brexit days.



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Contact Details

Call for a FREE discovery session
0300 124 6409

Frequently Asked Questions

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